

Mission

to you

The

Canning's Employees' Credit Union is committed to being a dynamic and model financial institution, operating on sound co-operative and business principles to provide quality competitive financial products and services that engenders self reliance and financial viability in our membership.

Prayer OF ST. FRANCIS OF ASSISI

Lord make me an instrument of your peace, Where there is hatred... let me sow love, Where there is injury... pardon, Where there is doubt... faith, Where there is despair... hope, Where there is darkness... light, Where there is sadness ... joy.

O Divine Master, grant that I may not so much seek To be consoled ... as to console, To be understood ... as to understand, To be loved ... as to love,

FOR

It is in giving ... that we receive, It is in pardoning ... that we are pardoned, And it is in dying ... That we are born to eternal life.

AMEN.

National Anthem

Forged from the love of liberty, In the Fires of Hope and Prayer With Boundless Faith in our Destiny, We Solemnly Declare, Side by Side We Stand Islands of the Blue Caribbean Sea.

This our Native Land, We Pledge our Lives to Thee, Here Ev'ry Creed and Race, Find an Equal Place, And May God Bless Our Nation.

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Notice

Notice is hereby given that the Fifty-third Annual General Meeting of the Canning's Employees' Credit Union Co-operative Society Limited will take place at The Lion's Cultural Centre, FitzBlackman Drive, Woodbrook on Thursday 14th April 2005, at 5:00 p.m. for the following purposes:

- To receive the reports of the Board of Directors, Committees and the Balance Sheet of the Credit Union for the year ended 31st December 2004.
- 2. To elect officers
- 3. To appoint Auditors
- 4. To transact any ordinary business that may properly come before the house.

- I. Invocation
- 2. Report of the Credential Committee
- 3. President's Welcome: Emil De La Grenade
- 4. Feature Address
- 5. Vote of Thanks: Govind Maharaj/Vice President, CECU
- 6. Correspondence
- 7. Reading and Confirmation of Minutes
- 8. Reports:
- (b) Auditors
- (c) Budget
- (d) Credit Committee

(a) Board of Directors

- (e) Supervisory Committee
- 9. Resolutions
- 10. New Business (a) Election of Officers(b) Any other Business

BY ORDER OF THE BOARD OF DIRECTORS

Maria Rivas-Mc Millan Secretary

Standing Orders

- 1. A member shall stand when addressing the Chair. Speeches shall be clear and relevant to the subject before the meeting.
- 2. A member shall address the meeting when called upon by the chairman to do so, after which he shall immediately take his seat.
- 3. No member shall address the meeting except through the chairman.
- 4. A member may not speak twice on the same subject, except:

a. The mover of a motion, who has the right to reply.

b. He rises to object to or explain (with permission of the chair).

- 5. No speeches shall be made after the question has been put and carried or denied.
- 6. The mover of a "procedural motion" (adjournment, lay on the table, motion to postpone) shall have no right to reply.
- 7. A member rising on a "point of order" shall state the point clearly and concisely. A point of order must have relevance to the standing order.
- 8. A member shall not "call" another member "to order" but may draw the attention of the Chair to a "breach of order". On no account can a member call the Chair "to order".
- 9. Only one amendment shall be before the meeting at one and the same time.
- 10. When a motion is withdrawn, any amendment to it falls.
- II. The chairman shall have the right to a "casting vote".
- 12. If there is an equality of voting on an amendment and if the chairman does not exercise his casting vote, the amendment is lost.
- 13. Provision shall be made for protection by the chairman from vilification (personal abuse).
- 14. No member shall impute improper motives against another.

Financial Highlights

For the financial year ended 31st December 2004 with comparative figures for 2003

	2004	2003
TOTAL ASSETS (\$)	95,797,651	84,798,992
SHARES (\$)	64,935,901	58,088,583
LOANS (\$)	57,505,924	53,718,455
NET INCOME (\$)	6,115,697	4,882,257
TOTAL EXPENSES (\$)	3,335,113	2,750,724
DIVIDENDS %	8	7
MEMBERSHIP	4,852	4,545
STAFF	13	12

Auditors

PriceWaterhouseCoopers #11-13 Victoria Avenue PORT OF SPAIN

Solicitors

Mr. Bhan Ramcoomarsingh Attorney At Law Suite 312, Park Plaza St. Vincent Street PORT OF SPAIN

Mr. Joseph Toney

Attorney At Law # 31 2nd Floor, Park Plaza St.Vincent Street PORT OF SPAIN

Mr. B.D. Hewitt

Attorney At Law #76 Abercromby Street PORT OF SPAIN

Minutes

Minutes of the 52nd Annual General Meeting of the Canning's Employees' Credit Union Co-operative Society Limited held on Thursday, March 18th 2004 at 5:00 p.m. at the LIONS' Cultural Centre, Fitzblackman Drive, Woodbrook

Call to order

CECU's President and Chairman of the proceedings, Mr. Emil de la Grenade, called the meeting to order at 5:06 p.m. In accordance with the report of the Credentials' Committee, he gave notice that the meeting was duly constituted since there were 126 members and 18 guests.

The meeting opened with the National Anthem and the Credit Union prayer, followed by one minute's silence for those departed.

Notice of the meeting

Mrs. Maria Rivas-Mc Millan, Secretary to the Board, read the official Notice of the Meeting.

Welcome & opening remarks

Mr. de la Grenade noted that the year 2003 was a paradox in economic terms: there was liquidity in the banks but minimal investment opportunities. He warned that low investment opportunity would result in dividends being less than that of 2002. He thanked the Investment Committee headed by the Vice President, for its astute investing during this challenging period.

He was happy to report yet another successful year for CECU. Assets had increased by \$12m and shares by \$6m and bank balances continued to strengthen. He invited members to measure CECU against any other credit union by using the balance sheet. Unlike other credit unions, he noted, CECU's dividends are not paid from reserves.

Mr. de la Grenade reminded members of the Memorandum of Agreement signed with CUNA Mutual and Neal & Massy (N) Credit Union to invest in property on Maraval Road to improve the revenue of the three institutions. However, CECU on the advice of its Investment Committee, decided to withdraw from the proposed investment due to new constraints introduced.

CECU entered into discussions concerning an alliance with TECU Credit Union. There had been just one meeting so far and it is hoped that by June 2004 all discussions regarding making all products available to members will be concluded. Mr. de la Grenade told the membership that TECU offered different products and operated in Central and South Trinidad whereas CECU operated in the North. It was felt that mutual benefits would result from an alliance.

CECU noted that the infrastructure at its residence at Victoria Avenue is in need of improvement.

Mr. de la Grenade reported that the credit union movement enjoyed some benefits due to the Government incentives during the year:

1 \$10,000 tax relief

- 2 Removal of taxes on interest on classes of savings (banks and other financial institutions)
- 3 Personal allowance of \$40,000 to seniors (over 60 yrs)
- 4 Removal of the severance payment from \$100,000 \$300,000 where no tax is being paid.

Nevertheless he expressed concern about the operations of the Credit Union League. The League's call for a meeting of all Presidents had resulted in just four credit unions responding in the affirmative as of March 18. CECU, he said, would not remain quiet nor compromise its integrity. CECU will not compromise any of the monies entrusted to it or take undue risk in any investment. The League has invited both the President and the CEO to sit on sub-committees: Mr. de la Grenade on the Constitution Committee and Ms. Raphael to look at the availability of mortgages for lower income bracket members. The Movement would offer itself to Government as an instrument to remove the cost of administration in this new initiative in giving low cost loans of \$10,000 for home renovations. Mr. de la Grenade reiterated that CECU was not interested in the formation of a Credit Union Bank and as such would not be entertaining any requests for involvement.

There are challenges to the credit union movement with globalization and the opening up of the financial services

Maria Rivas-Mc Millan

sector. The Board was seriously concerned about the direction of the credit union movement but was also heartened by the interest of some Ministers. Mr. de la Grenade made a personal appeal to members to maintain their allegiance to the credit union.

Mr. de la Grenade reported that the Board had promoted Ms. Elizabeth Raphael from General Manager to Chief Executive Officer. He extended congratulations to Ms. Raphael on behalf of the Board and Members. <u>CECU's</u> technical skills and human resources are enhanced to provide improved financial support to all members:

Deborah Byng	Certificate of Business Management
	(pursuing)
Sharon Howard	Certificate of Business Management
	(pursuing)
Sandra Johnson	Associate of Arts Degree
	in Co-operative Study (pursuing)

In closing, Mr. de la Grenade thanked the Board of Directors and the members of the various sub-committees for their support. He then invited Dr. Ralph Henry to deliver the keynote address.

Dr. Henry worked as a public servant and then as a Lecturer at The University of the West Indies, where he served as Head of the Department of Economics. His teaching and research interests were largely in the area of Development Economics, but spanned the range to include Labour Economics, Economics of Culture, Income Distribution and Poverty and Industrial Policy. He also supervised a number of graduate students in these fields. Over the last ten years he has done extensive work in the Caribbean and Southern Africa, on behalf of Kairi Consultants Limited, of which he is also Executive Chairman.

Feature address

Dr. Henry began by congratulating CECU on yet another successful year as evidenced by the auditors' statement. It was his hope that at the end of his presentation the older folks would feel rejuvenated and the young generation would dream of greater possibilities to contribute, not only to CECU but to the credit union movement.

He complimented CECU's Board on dreams that were firmly planted on solid ground. While it was important to dream, there was a need to recognize that Trinidad and Tobago was part of an international society. As part of an international society there were requirements that were not always conducive for our development. In the more recent past, some countries have been blacklisted because of their attempt to create offshore financial services without the necessary restrictions. They were providing safe tax havens for persons who wanted to provide offshore banking. With the spread of international narcotics, we were required to introduce measures in legislation which require transparency.

If the Regulatory regime wanted to perform equitably, there was a need to extend into the financial services integration. In 2003 a Green Paper was circulated for comment, soon a White Paper will be distributed outlining how to create the institutional environment under which we shall operate. There must be relationships with the international society. In this regard the Central Bank of Trinidad & Tobago must upgrade its rules for full compliance with International Reporting Standards.

As we treat with internal problems within the credit unions and the financial services sector, we must be mindful of these International Reporting Standards with institutional mechanisms for survival in our economic situation.

The Trinidad & Tobago Government had agreed to create more benefits for members - tax allowances etc. Dr. Henry suggested that the credit union advise its members to enjoy them before they are removed since this is likely to happen under the requirements of financial integration. In his estimation, the following were the uppermost challenges to the credit union movement:

• An Employee Credit Union Body: Credit Unions being one of the most successful employee based organisations resulted from a strategy of industrial effort after World War II. Diversification of the economy (industry, manufacturing etc) led to a pool of labour and then to the formation of credit unions. Employee credit unions need to ask themselves the question, "to what extent can we expand our base": through alliances. or geographical means (number of employees in one company across a country?) Since employee stability within one organization is no longer guaranteed, credit unions must implement a mechanism for retention of member allegiance. Improved technology often leads to shrinkage of the workforce and the growing imports industry as we open up the market, is another threat. If we can maintain those relations across companies, we can retain membership into their retirement.

Just as the Green Paper discussed the portability of Pensions in Caribbean, North American and Eastern Caribbean countries, local credit unions need to investigate the portability of membership - regardless of their movement - another firm, another Caribbean country or the North Atlantic. Credit unions in the Eastern Caribbean countries have been successful in accomplishing this.

 As financial integration comes fully into being, things will change. Credit Unions will have to review the services they currently offer - do they cover the full range of needs of its members? Banking institutions are now offering a wider range of financial services.

Financial creativity is now a necessity - credit unions need to campaign for Government to reorganize its rules should the credit union movement wish for continued growth. The growing concern is that discussions with Ministers could create self-censorship. He suggested that all ideas should be placed on the table. More institutions will enter the industry - the Ministry, the Banks, the UTC and not all their decisions would be in the best interest of the Credit Union. The Credit Union Movement must implement aggressive campaigns to Government, for the implementation of their own policies. Other financial institutions will look on and continue to campaign to level the playing field. The Government in order to ensure transparency and help with the integrated financial industry may make decisions that were not in the best interest of the credit union movement.

Dr. Henry commented on the Trinidad & Tobago Unit Trust Corporation (UTC), and FCB impasse. The UTC established by Parliament in 1981, had enjoyed phenomenal growth to over \$10b today. The Credit Union movement's growth unfortunately has not been on the same scale. There is need to campaign for credit unions to hold positions on the Board of UTC and to have a share of the FCB. If the credit union movement only accumulated \$3b then it needs to ask itself the question, have we fallen short, could we not have been active together to realize greater achievement? Again, the Government's decision may not always be in the best interest of the peoples' institutions.

If we look at the structure of the UTC Board, there is representation from the banks and insurance institutions, but not the credit union movement. The banks having seen the growth of the UTC, have been able to encourage Government to arrange trusts and other units comparable to the UTC. Yet they remain on the board, a clear case of conflict in the financial sector. Due to legislation, the Government is unable to bring Acts to Parliament given the UTC board composition and issues of conflict of interest.

The next few years will be very challenging requiring both astute boards and knowledgeable members. What is required is an open playing field- promoting new instruments to create sources of growth in the economy, to help transform and develop in a way that Vision 2020 never envisioned.. The mindset of the credit union movement must broaden to that of the financial institutions - to move up and level the playing field.

Vote of Thanks

Mr. Govind Maharaj, Vice President, moved the vote of thanks to the distinguished feature speaker. He commended Dr. Henry on his knowledgeable address which was so much in line with CECU's theme of "Making Your Dreams Come True".

He thanked Dr. Henry for giving the members and Board much food for thought.

Mrs. Maria Rivas-Mc Millan then made a presentation to Dr. Henry.

Acceptance of The Annual Report

The Annual Report was moved by Mr. Calvin Francis and seconded by Mr. Charles Gill with all in favour.

Procedure for The Meeting

The Standing Orders

The meeting moved the acceptance of the Standing Orders on page 5, on a motion moved by Mr. Glen Piontkowski and seconded by Mr. Junior Dhoray.

Voting Procedures

The Chairman invited members to begin the voting procedure by casting votes for the Supervisory Committee (3 persons), Credit Committee (5 persons) and finally the Board of Directors (4 persons).

A representative from the Co-operative Department ensured the boxes were cleared and oversaw the voting procedure. Scrutineers for the voting of the Supervisory Committee were: Mr. Steve De Souza, Ms. Deanne Boucaud and Ms. Marsha Ali.

Scrutineers for the Credit Committee were: Mr. Abfazal Ali, Ms. Helen Blackman, Ms. Jennifer Williams, Ms. Joanne Agard-Williams, Mr. Sherwin Warwick, Ms. Judy Whittington, Ms. Susan Longdon and Ms. Patricia White.

Nominations for the Supervisory Committee:

Mr. de la Grenade named the nominees: Mr. Roy Mahabirsingh, Mrs. Pearl Lopez, Mrs. Peggy La Guerre, Mrs. Erica Cazoe, Mr. Robert Constantine, Mr. Damien Charles and Mr. Clifton Simpson. The meeting was reminded that the vote was in search of three persons.

At that time the Chairman requested that Dr. Ralph Henry be excused from the meeting.

Minutes of The 51st Meeting

The Minutes of the 51st Annual General Meeting (subject to the corrections on the errata sheet) were to be found on pages 7-19 of the annual report. It was moved by Mr. Orlando Lopez and seconded by Ms. Dian Lopez subject to the following changes:

Page 8 First Column line 4, change Government to Government's

Under Feature Address, 1st line, change Mr. Keith Maraj to Maharaj

- Page II Vote of Thanks, 3rd line, change Maraj to Maharaj
- Page 12 Under voting procedures, line 10, delete "and"
- Page 15 Line 6, change institutions to "institution"

Under Credit Committee Report, 2nd Column, 1st paragraph, change 5453 to "7156"

- Page 16 Under Resolutions, line 9, change Mr. John Hackshaw to Mr. Lawrence Hackshaw.
- Page 18 Vote of Thanks, line 4, change Maraj to "Maharaj"
- Page 21 Include "Missing" over Sean Clarke and Mary Fullerton (alternate)

Ms. Sheila Chaves accepted the Minutes. Ms. Carol Roberts seconded the motion.

The Chairman introduced and welcomed the guests present: Mr. Keith Maharaj Commissioner of Cooperatives, Co-operative Division. Mr. Lawrence Hackshaw, Mr. Anthony Hall - CEO CUNA Mutual, Mr. Martin Timothy, Mrs. New, Ms. Reshma Mahase, Mr. Lai Leung, Mr. Russell Perreira, Mr. Donovan Palmer - Teachers' Credit Union, Mr. Peter Roberts-CLICO, Ms. Jocelyn Mitchell and Ms. Karen Chambers, Mr. & Mrs. Pernel Welch, Ms. Margaret Weston, Mr. Joseph Lord, Mr. Betancourt and Mrs. Duncan Alexander - League Board.

Apologies and best wishes were received from Mr. Maurice Quesnel, Mr. & Mrs. Thomas Rampersad, Mr. Anthony Pierre Director of Credit Unions of the Ministry of Finance, Mr. Mitra Attai, Mr. Earl Nesbitt of Rhand Credit Union and Ms. Margaret Lopez.

Matters Arising

Mr. Ignatius Blandin advised that he had challenged CECU and Neal & Massy in 2002 and while Republic Bank has managed to acquire a Barbados Bank in the same time, CECU/Neal & Massy had not progressed. Therefore he would not raise the matter further. Mr. de la Grenade advised that it was hoped that the initiative to join with CUNA would have brought them closer to that project. He realized that there was a need to strengthen the trust within the Movement and the two credit unions would continue to strengthen the alliance. He encouraged Mr. Blandin to continue to raise the question.

Board of Directors' Report

The Chairman then invited members to turn their attention to the Report of the Board of Directors on pages 22-32. The report was adopted on a motion moved and seconded by Mr. John Scott and Mr. Trevor Howell, respectively.

Mr. de la Grenade noted that the number of meetings of the Board were much more than reported.

The Sub Committees were: Executive - Emil de la Grenade, Education, Marketing and PR - Maria Rivas-McMillan, Investment- Govind Maharaj, the Investment Committee had lost Christine Sahadeo, it was proposed to strengthen this committee in the months to come, Building - Emil de la Grenade, Delinquency Control - Calvin Francis and Information Technology - Kenny Jalsa.

The membership was advised that Junior Membership is being encouraged in the credit union. The Public Relations committee is pursuing this and has been very successful. He invited all members to visit the office to view the projects in train.

Amendments to the Board Report

Mr. Blandin noted his disappointment with the attendance of some of the Board of Directors, as he had voted them into office.

Page 26 He requested distinct colours for the chart, for ease of viewing

Last line, change says to "ways"

Page 27 Sources of Revenue chart - should read 1,000,000 to 6,000,000

Use of Revenue chart - amend Personal to Personnel

Page 29 The CUNA benefits have been increased to \$75,000, how will this be applied? Mr. Hall advised that in a similar way that the \$50,000 was applied. The Members must have \$75,000 in savings before the age of 55 and if a member should die before 55 the beneficiary will receive the full \$75,000 benefit.

Mr. Blandin questioned CUNA Mutual profitability. Mr. de la Grenade advised that CUNA is owned by an international organization, from which CECU benefited. He called upon Mr. Hall to give more information on the company and its products at a later date.

Mr. Blandin felt that the CECU should keep close tabs on the loans being offered by the banks and compare them closely with what the credit union offers. He believed that there were loans enjoying a lower rate on the market. Mr. de la Grenade sought to assure Mr. Blandin that CECU offered the lowest rates in the industry.

- Page 30 Last line in Strategic Planning section, operatives should be changed to "operations"
- Page 30 Pearls' Analysis: Mr. Blandin wished to disagree with the delinquency report. In his understanding a delinquent loan is one that is not being honoured - so in his estimation the delinquency rate should be 6.2%. On the invitation of the Chairman, the

projection in revenue for the period. Whilst they had forecasted to receive \$7,370,000 in revenue, actual earnings amounted to \$7,633,000 a positive variance of 3.74% over projection



Elizabeth Raphael Chief Executive Officer

CEO, Ms. Raphael invited members' attention to page 43, note 5.1 where she explained the method of calculating the delinquency ratio. Ms. Raphael hoped this met the expectations of Mr. Blandin, who in turn reported that it seemed to be the percentage of unsecured loans. Mr. Blandin would visit the Head Office for further explanation.

Auditors' Report

The auditors' statement as on pages 35-45 was read by a representative of PricewaterhouseCoopers (PWC). Members' attention was drawn to the Balance Sheet, Income and Expenditure, Statement of changes in Members' funds, Receipts and Payments Account and Notes to the Financial Statement.

- Page 36 Mr. Blandin requested an explanation for the term 'Fair Value Reserves'. The PWC representative reported that International Accounting Standards demanded that we report the value of our fixed assets for the reporting period. Shares are purchased in various companies at a fixed price and over time the value of the assets would have grown. For reporting purposes, the value as at December 31st is reported as the fair value reserves, not a profit. Only when the assets are disposed (sold) are they reported as Income.
- Page 39 Under Statement of changes in members' funds, should report Year Ending 31st December 2002

The Auditors' Report and the Balance Sheet were adopted on a motion moved by Mr. Kenny Jalsa and seconded by Ms. Pearl Lopez, with all in favour.

Budget

Projected Income and Expenditure

The Budget as reported by the CEO, Ms. Raphael and shown on pages 36-46.

Revenue

Ms. Raphael invited the members' attention to page 46 the Income sheet. In reviewing the Revenues for 2003, Ms. Raphael recognized that 2003 was a challenging year for the organization. Notwithstanding, CECU was able to surpass projection in revenue for the period. Whilst they had forecasted to receive \$7,370,000 in revenue, actual earnings amounted to \$7,633,000 a positive variance of 3.74% over projections. Whilst the Board had projected 7.58% they realized 11.32 %. In addition, there was a shortfall of \$100,000 in loan interest, the investment income however, surpassed the budget by some \$300,000. The underlying factor was due to an increase in the investment and short-term deposits portfolio by \$9,731,942 or 53% over the last reporting period. The capital gain realized on the sale of Ansa Finance and Trinidad Publishing shares amounted to \$92,822 and also worked to enhance this position.

In 2003, there was a projected increase of \$1,192,019 or 15% over the actual of 2003. The increase would be earned from loans amounting to \$863,476 and investment income of \$398,837. The loans portfolio is projected to reach \$61,615,572 by year end, whilst the projection for the investment portfolio of \$35m. The average yield on loans during 2003 was 10.77%, an increase of 0.27% over the 2002 figures. The projected yield for the 2004 period is 11.04%.

Expense

An evaluation showed that most cost items were held within the budget.

Explanations were given for the areas that showed cost over run.

The projected expense for 2004 was \$3,335,562. The Board continued to exercise extreme prudence in the management of our credit union. We were aware that there were rapid structural changes taking place in the global and local financial services sector and in this respect, CECU in its strategic plan committed itself to the following objectives:

- To meet the Prudential Standards as set out under the Pearls System.
- To improve customer service.
- To develop new products to meet members' needs.
- To achieve a significant presence in the market.
- Retraining and development of staff and volunteers for greater effectiveness and efficiency; and
- To improve the efficiency, effectiveness and viability of the credit union through improved operational efficiency.

The Board believed that those objectives will ensure the continued survival and success of the credit union and that CECU will remain relevant in this dynamic, competitive and rapidly changing environment.

The budget was presented to the members for their

questions, comments and subsequent approval. The budget was adopted on a motion moved by Mr. Roy Mahabirsingh and seconded by Mr. Calvin Francis.

Credit Committee Report

Mr. de la Grenade referred to the Credit Committee Report on pages 47-49. There being no matters arising, the report was adopted by Ms. Elsa Mieux and seconded by Mr. Charles Gill.

The Supervisory Committee Report

The Report of the Supervisory Committee as submitted by Mr. Roy Mahabirsingh, referred to on page 50 was adopted by Mr. Ignatius Blandin and seconded by Ms. Rosemary Ayres.

Mr. de la Grenade announced that there were 327 members and 27 guests present.

Mr. de la Grenade demitted the Chairman's seat in favour of Mr. Govind Maharaj, for the election process.

Resolutions

Two resolutions were presented for the approval of the membership:

• For the payment of a dividend of 7% to be paid on all fully paid up shares at the end of the financial year ended 31st

December 2003 and that such dividends be credited to members' shares (in accordance with by-law 25 Section 1). Approved on a motion by Mr. Govind Maharaj and seconded by Ms. Carol Roberts, with all in favour.

 Move the appointment of PricewaterhouseCoopers as auditors for the 2004 Term. Approved on a motion by Ms. Terri Ann Brathwaite and seconded by Ms. Dian Lopez, with all in favour.

Election of the following Members to the Board

Mr. Govind Maharaj announced the results as follows:

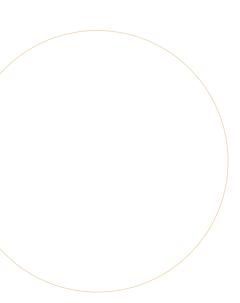
Emil de la Grenade	221
Sheila Chaves	174
Calvin Francis	174
Dian Lopez	135

The first alternate is Mr. Kenny Jalsa with 132 votes and the second alternate is Mr. Orlando Lopez with 84 votes.

Greetings

Mr. Keith Maharaj, Commissioner for Co-operative Development, was pleased to be at the meeting and congratulated CECU on its success. He recognized the commitment of the credit union, especially when he saw the meetings of the Credit Committee and the Board.

of staff and volunteers for greater effectiveness and efficiency and to improve the efficiency, effectiveness and viability of the credit union through improved operational efficienc



Credit unions should be the preferred providers of financial services in Trinidad and Tobago... credit unions must aim to provide better services

He underscored Dr. Henry's concerns of the movement iterated by banks.

M:Anthony Hall of CUNA Mutual noted that the operating environment to provide services exclusively for credit union members was highly competitive. CUNA however, understood the credit union philosophy and is therefore best equipped to service them.

The coverage at CUNA was increased from \$12,000 to \$20,000 and now stands at \$75,000 because members have been increasing their savings and making fixed deposits. These sums are all insured. Further loan balances have risen and are covered up to \$100,000 per member. CUNA insures members who have taken loans before age 70 and continues this coverage after the age of 70. Loans up to the amount of \$20,000 are covered up to the age of 80. The method of calculating loans (for ease of administration) can be changed with the advent of technology, many credit unions were finding it difficult to go through the archives to find out the balances. An important point to note was the fact the beneficiaries received the value of savings plus the value of insurance benefit. In situations when claims were small, the insurance rate was reduced. These measures were not practiced by other insurance organizations nor the banking sector.

Mr. Hall congratulated CECU for its successes. Managing a Credit Union was not an easy task and he encouraged members to continue to patronize the services offered by the credit union. He reminded members of the \$10,000 credit facility of 2003. If that had been added to their statement and dividend, the return would have been in the region of 32-37% - far higher than any bank or mutual fund in the country.

Mr. Angel Betancourt, Assistant Secretary of the Credit

Union League, was pleased to witness the proceedings at the Meeting which suggested to him that the democratic process was respected and that emphasis was placed on participating in its socio-economic development and progress. The National Strategic Plan (2003) was one of the key national demonstrations of this commitment. In January 2004, the Credit Union League met with all member Presidents to review the Plan. The mission was that credit unions should be the preferred providers of financial services in Trinidad and Tobago that meant that credit unions must aim to provide better services than the banks.

As the National organization for credit unions, the League must facilitate this capacity building process through the provision of market research and information to facilitate strategic decision-making. Approximately \$600,000 was required to make this a reality but this continued to be a challenge.

The League will continue work on a mutual fund and affordable housing and had recently organized the first free education programme - aimed at addressing critical weaknesses in the industry.

He conveyed congratulations to the CECU Board and its members and looked forward to the continued support of the members.

Mr. Joseph Lord, of Neal & Massy (N) CU, expressed thanks for the invitation to the 52nd Annual General Meeting. He advised that Neal & Massy will also continue to support and trust CECU and he hoped that the credit union would continue to grow in the future.

Mr. Donovan Palmer of Teachers' Credit Union congratulated the Board and advised that questions

coming from the members were indicative that CECU worked in a culture of commitment and justice, for this he congratulated Mr. de la Grenade. Mr. Palmer advised credit unions to focus on their business orientation, profitability and responsiveness to their members' requests and their changing nature- there were now overseas members, which confirmed that we were now part of a global village.

Mrs. Welch, a representative of the Huggins' Credit Union stated that they gleaned much from the evening's proceedings and were aspiring to be more like CECU. Having recently been involved in a merger agreement, they were still growing and in the settling phase.

Mr. Joseph Perreira brought greetings from Ansa McAl Credit Union. He noted his impression with the Annual Report and extended kudos for the publication. He commended CECU on its financial surpluses and achievements for 2003.

Mr. Ricardo St. Cyr, CEO of NEDCO conveyed greetings and congratulations to CECU, from NEDCO, the newest member of the credit union. NEDCO was honoured to have been accepted for membership and feels secure in CECU's experience and goodwill. NEDCO was grateful for the steadying presence of the CEO, Ms. Raphael who provided invaluable direction as Chairman of their Board and brings her prudent management style to the table.

Credentials Committee

Elections

The following were the results for the three (3) persons to be elected to the Supervisory Committee:

Roy Mahabirsingh	157
Pearl Lopez	174
Peggy La Guerre	138
Clifton Simpson	114 (alternate)
Erica Cazoe	83
Robert Constantine	82
Damien Charles	82

The Chairman offered congratulations to the new Committees.

The following are the results for the Credit Committee (5 persons):

Calvin Francis	247
John Scott	212
Glen Piontkowski	221
Rosemary Ayres	180 (alternate)
Dian Lopez	202

Peggy La Guerre * 164

(* not eligible, as she is on the Supervisory Committee) Junior Dhoray 191

Resolution for the destruction of the ballots

Mr. Orlando Lopez moved that the ballots be destroyed and it was seconded by Mr. Sel Duncan, the motion was accepted.

Door Prizes

Ms. Lorraine Ragbir, Ms. Tanya Rawlinson, Mr. Deion Raphel, Mr. Ignatius Blandin and Ms. Paula Pierre were invited by the Chairman to assist in the process. Prizes were given out to the following numbers: 454, 536, 170, 77, 3, 471, 442, 511, 481, 186, 37, 491, 109, 461, 140, 39, 432, 410, 125, 503, 473, 18, 484, 54, 468, 1, 119, 30, 487, 75, 143, 31, 142 and 112.

Vote of Thanks

Mr. Trevor Howell expressed thanks to the many persons and organizations who made the Annual General Meeting possible. Firstly though, thanks must be given the to The Almighty God for another successful year and he asked for the strength to face the challenges of 2004.

Mr. Howell extended a special thank you to the special guests for their attendance and sentiments.

Special commendation was made to the Board of Directors, the Committees and the administrative staff, who, year after year, continue to give yeoman service to CECU.

He thanked those organizations that contributed to the door prizes: HiLo FoodStores Nationwide, Eastern Commercial Lands (formerly Tru Valu), Caribbean Bottlers Trinidad Limited, Waste Disposal Limited, Laughlin & DeGannes, Servis Limited, Marketing & Distribution, Rotoplastics, Lever Brothers, St James Colour Shop, Micon Marketing, Trinidad Tissues and the National Carnival Commission.

For those who contributed to the production of the Annual Report Illya Furlong-Walker, Sel Duncan, CPPPL and Vonline.

For those who made the AGM possible - Sound Technician Crew, Seaview Caterers, Securicor, New Dimension, P&S Rentals, Lions management and the members.

He conveyed God's Blessings onto all members present

Closing

The Chairman invited all present to accept the invitation to dinner and the meeting ended at approximately 9:05 p.m.

Board of Directors

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d

a. Maria Rivas-Mc Millan Secretary

b. Govind Maharaj Vice President

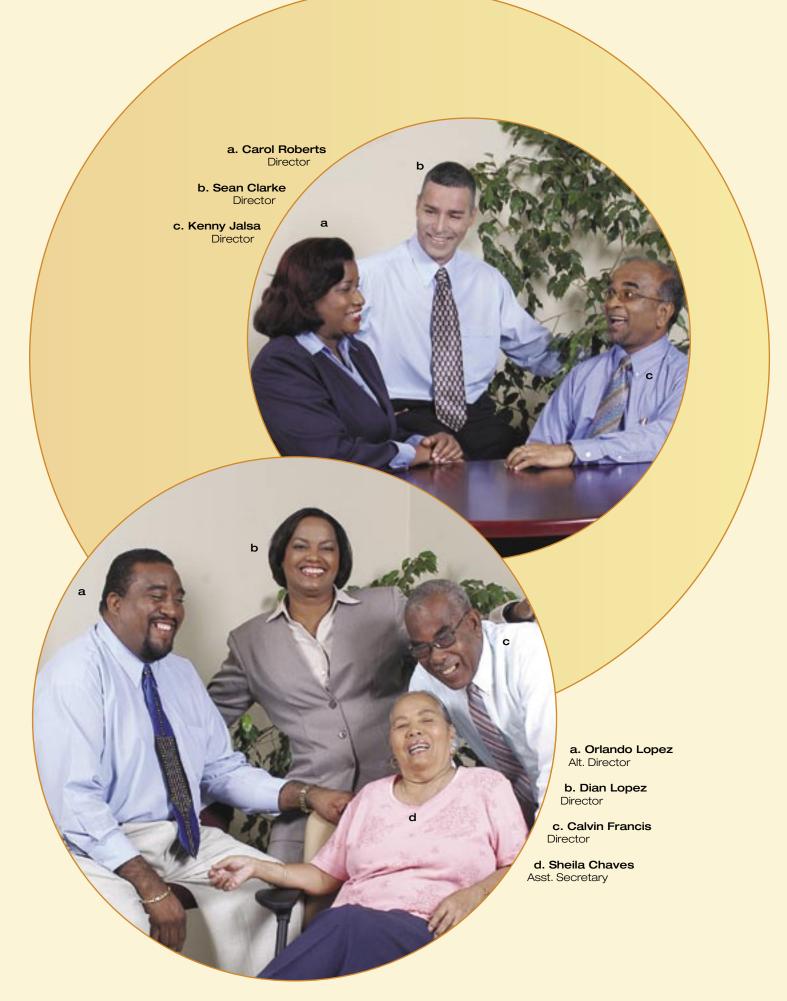
c. Elizabeth Raphael Chief Executive Officer

d. Emil de la Grenade President

e. lan Lewis Director

a. Terri Ann Brathwaite Director

> b. Trevor Howell Director



) Report of The Board of Directors

Emil de la Grenade President

Overview of the Economy

Consistent with the trends experienced in the preceding years, relatively low levels of inflation excess liquidity and the lowering of interest rates characterized the economic landscape. Statistics revealed that unemployment was on the decline - 7.8% in the second quarter of 2004, the lowest on record since 1956. In September 2004, the Central Bank of Trinidad & Tobago reduced the reserve requirements for Banks, thereby enhancing the already strong liquidity position. This move saw a reduction in the prime lending rate to 8.75%.

This has resulted in fierce competition within the financial services sector to make their products more attractive.

This trend is expected to continue in 2005. It is anticipated that Credit Unions would be further challenged to increase and retain their market share in the ensuing year.

Notwithstanding this challenge, we are pleased to report that our Credit Union recorded encouraging growth in all areas during 2004. Your Board remained focused on its mission, achieving the targets set. This achievement is reflected in an enhanced return on members' investments for the fiscal period just concluded.

The Board met monthly to conduct the business of the Society in compliance with Byelaw 18 (V). A total of 10 (ten) meetings were held over the period 31st March, 2004.

BOARD OF DIRECTORS

Following the 52nd Annual General Meeting, the following persons were elected to serve on the Executive:

President Vice President Secretary Assistant Secretary Chief Executive Officer (Ex officio)

Other serving Directors were: Ian Lewis Calvin Francis Trevor Howell Charles Gill

Alternates:

Emil de la Grenade Govind Maharaj Maria Rivas-Mc Millan Sheila Chaves Elizabeth Raphael

Terri-Ann Brathwaithe Carol Roberts Dian Lopez Sean Clarke

> Mr. Kenny Jalsa Mr. Orlando Lopez

A record of Directors' attendance is summarized in the following schedule:-

Names	Position	Possible Attendance	Attended	Excused
Emil de la Grenade	President	10	9	1
Govind Maharaj	Vice President	10	8	2
Maria Rivas-Mc Millan	Secretary	10	7	3
Sheila Chaves	Asst. Secretary	10	8	2
Kenny Jalsa	Director	10	9	1
Calvin Francis	Director	10	10	-
lan Lewis	Director	10	2	8
Sean Clarke	Director	10	2	8
Trevor Howell	Director	10	8	2
Terri Ann Brathwaite	Director	10	9	
Carol Roberts	Director	10	9	l I
Charles Gill	Director	2	2	Resigned
Dian Lopez	Director	10	10	-
Orlando Lopez	Alt. Director	10	8	2

In May 2004, Mr. Charles Gill resigned having emigrated to North America. The Board wishes to thank him for his yeoman service and wishes him well in his future plans. The vacancy was filled by the first alternate - Mr. Kenny Jalsa.

In the conduct of its affairs, the Board was supported by a number of sub-committees as detailed hereunder:-

Committees

Executive Education/ Marketing/ Public Relations Investments Building Delinquency Control Information Technology

Convenors

Emil de la Grenade

Maria Rivas-Mc Millan Govind Maharaj Emil de la Grenade Calvin Francis Kenny Jalsa

Performance Indicators

Membership

Four Hundred and Eighty (480) new applicants were enrolled, which brought the membership to 4,852 an increase of 307 or 6.7% over the previous year. There were 154 resignations and 19 deaths over the period.

It is encouraging to note that employees of eight (8) new companies opted to join CECU. They were:-

- I Plantations Beach Villas (Tobago)
- 2 Kiss Baking Co. Ltd.
- 3 IBIS Caribbean

4 Raytodd Chemicals

- 5 The Auto Spot
- 6 Pro Technologies
- 7 Arvee Foodmasters
- 8 Converge Creative

The composition of the membership at year end was as follows:

	2004	2003
Employees	1,671	1,581
Relations	806	739
Ex employees	2,375	2,225
Total membership	4,852	4,545

Shares

There was a \$6,847,318 net growth or 11.79% increase in Share Capital. The portfolio moved from \$58,088,583 to \$64,935,901. The increase is consistent with the 6.7% increase in membership.

Deposit

The deposit portfolio increased by \$1,324,015 or 27.93 % over the previous year. The flexibility of interest payments is particularly attractive to our retirees who utilize this facility to subsidize their reduced earnings.

Loans

Notwithstanding the fierce competition for loanable funds, the portfolio grew from \$53,718,455 to \$57,505,924 an increase of 7.05%.

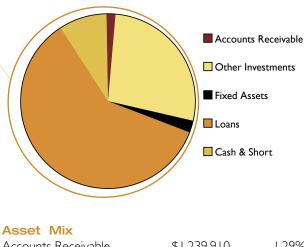
Total Outstanding Loans

Credit Union Personal Loans	\$50,369,936	87.59%
Credit Union Mortgage Loans	\$7,135,988	12.41%

Delinquency management continued to be a priority area. The Recoveries Department has been working diligently to reduce the effects of delinquency on the loans portfolio. The sum of \$237,789 representing principal and interest payments was received. The current value of delinquent loans amounts to \$3,219,382. Shares held by members whose loans are delinquent totals \$1,792,297 leaving a net exposure of \$1,427,085 or 2.48%. This exposure is fully provided for in the accounts.

Assets

Total assets as at December 31, 2004 amounted to \$95,797,651 an increase of \$10,998,659 or 12.97% over the 2003 period.



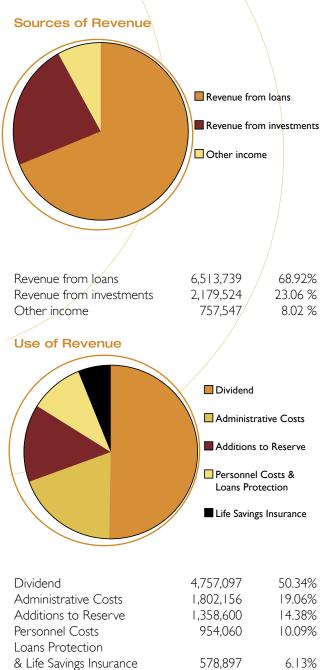
Accounts Receivable	ΦΙ,Ζ37,7ΙΟ	1.27/0
Other Investments	\$26,227,658	27.38%
Fixed Assets	\$2,083,867	2.18%
Loans	\$57,505,924	60.03%
Cash & Short Term		
Investments	\$8,740,292	9.12%

There was a significant increase in other investments over the previous year of \$6,752,646 or 34.67%. This situation is a reflection of the prudent cash management policy of the Credit Union which acted speedily to address the excess liquidity position.

Revenue

Total revenue for the year increased substantially by \$1,817,829 (23.8%) over the previous year. Correspondingly

total expenses were constrained within budgetary projections. There was, however, an increase of 21% over 2003 and an increase of 25% in net revenue over the corresponding period.



Dividends

After satisfying our statutory requirements, there is a net surplus of \$5,351,235. Your Board proposes an 8% dividend on fully paid-up shares on register as at 31st December, 2004.

The sum of \$4,757,097 will be returned to members. The balance of \$594, I 38 will be credited to the retained earnings thereby enhancing our institutional capital position.

Marketing

Canning's is a model credit union that benchmarks against international best practice. In this regard, Marketing has focused on providing state-of-the art financial and customer service through a variety of mechanisms. A few are outlined below:

Website

In 2004 www.mycecu.com was born. Our membership is technologically savvy and increasingly time-challenged. If there is one aspect of the computer revolution that has grabbed the public's attention, it is the explosive growth of the internet, particularly the colourful, graphic, point and click world-wide web. This explosive growth is based in practicality - access to information (upcoming events, financial updates, membership application forms, and historical data) and ability to communicate from home or at work.

Mr. Kenny Jalsa, chairman of the IT committee, described Tuesday 19th October 2004 as a "Red Letter" day when CECU's website www.mycecu.com was born, changing the landscape of this institution forever. The project took three (3) months from start to finish, including the design stage and staff training. Converge Creative, a CECU member company, did the design, installation and training.

Marketing has no intention of resting on its laurels. Development work will continue so that members can eventually gain access to their accounts, pay bills, transfer funds and obtain a whole array of financial services. We are committed to innovation and a high level of member service. Feel free to visit www.mycecu.com and learn more about the credit union.

Membership

Eight (8) new companies, including one in Tobago, joined our family: Raytodd Chemicals, IBIS Caribbean, Pro Technologies, Arvees' Foodmasters, Kiss Baking Company, The Auto Spot, Converge Creative and Plantation Beach Villas, in Tobago. CECU has once again achieved substantial growth in the membership area in keeping with the Pearls System.

Colour Me Happy 2

Our painting competition for CECU's calendar 2005 closed on Monday I 3th September 2004 but attracted responses from only three children. Since this was not adequate for a calendar, we rewarded those children with shares for their interest and support of credit union activities.

Our new member company, (IBIS Caribbean), produced a desk calendar on our behalf.

Education

In the area of education and outreach, "You can have it all" posters were printed and distributed to various member companies and displayed throughout the credit union. The posters feature Loans for Car, Mortgage, Vacation, Education and Debt Consolidation. In addition, a new presentation folder was designed to attract the attention and provide key information to potential members. In so doing, it served to enhance CECU's image as a professional, cutting edge organisation...These new folders were designed for a long life since the information placed on the cover and pages will not change (example: our history, your role and the benefits of being a CECU member). All other information was printed as inserts.

CECU aired 4 four programmes on 195.7 FM focusing on the benefits of being part of Canning's Credit Union. The topics discussed were as follows:

- Who is CECU: Opening up our Bond to include companies outside of the Neal & Massy Group.
- Budgeting: Financial Tips
- Money Management : Taking a LOAN as opposed to Hire purchase.
- What is Debt Consolidation?

Headline news was also sponsored for one month on 97.1 fm. CECU also got hands-on with "A Beginner's course in Auto Mechanics", offered at a reduced rate to all members. This was well received and several members registered and enjoyed the course.

Corporate Social Responsibility

For the fifth consecutive year, CECU assisted in defraying costs for one student from the National Centre for Persons with Disabilities. The recipient, Nakita Cassie, can now access opportunities for vocational growth and success, through her training in Office Practice.

Canning's Employees' Credit Union (CECU) is very proud of our support for two young men. Dareem Charles, at just eleven, possesses the unique ability to sing and accompany himself on the pan. This venture was sanctioned by Junior Minister in the Ministry of Finance, The Honourable Christine Sahadeo, and emphasizes the important role

PEARLS ANALYSIS

Components	Satisfactory	Unsatisfactory	Actual 2004
Protection (Capital/Total Assets)	8% +	<3%	3.2 %
Earnings (Net Income/Average Assets) (Operating Expenses/Gross Income)	0.5-1.5% 30-50%	<0.5% >60%	6.77% 35.28%
Asset Quality (Delinquent loans/Total Loans)	<3%	>5%	NET 2.43%
Rate Of Growth Savings Growth Rate (Shares & Deposits)	>Inflation + Growth Rate	<0.5%	13%
Loans Growth Rate	>Savings Growth Rate	<0.5%	7.05%
Membership Growth Rate	min.5%	<5%	6.75%
Liquidity (Loans/Total Assets)	70-80%	>90%	60.02%
Structure (Non earning Assets/T	otal Assets) <5%	15%	2.17%

co-operatives play in the economic, social and cultural development of the individual in society.

CECU youth member Walter Romany, swam his way to success topping the 11-12 category in the Carifta games in the Bahamas in 2004. Walter represented Trinidad and Tobago at the CARIFTA and CISE Games held in Bahamas and Jamaica respectively, bringing home a total of three gold, five silver and four bronze medals. He also came away with the High Point trophy when he swam in the National Long Course Championship in the 11-12 category. Keep up the good work, Walter, and always remember your credit union is there for you.

Regional

Hurricane Ivan wreaked havoc on the Caribbean islands last year. While our sister isle Tobago also felt Ivan's force, damage to Grenada was severe as the island faced 95% devastation. CECU embarked on a relief effort involving all members. Members took heed and brought in many items into the credit union. Through your support, we were able to send items through the North West Regional Chapter for the Credit Union League's drive. In addition we purchased groceries to the tune of \$4,992.19 and gave these, together with donated clothing items and \$5,350 in cash to the Living Water Community for the cause.

CECU participated this year in Cancer Awareness Month. Pink Ribbons were sold to our members for one dollar as a contribution (100 ribbons). For Cancer Dollar Day members who came into the office freely offered up \$1.00 to the cause. We collected cash amounting to \$179.00 and this was supplemented by a donation of Five Hundred Dollars from the credit union.

Member company, Sissons, joined with CECU to donate 10 gallons of paint to The Lady Hochoy Home to assist in repairing damage due to vandalism to their home.

Children's Christmas Party

CECU's Children's Christmas party was once again a huge success. Six hundred (600) persons inclusive of parents and children participated in the event. Kay Donna was used for a second year and everyone who attended really had an enjoyable time.

Outgoing Directors

In accordance with Byelaws 18 and 22, the Credit and Supervisory Committees are outgoing. Messrs. Govind Maharaj, Maria Rivas-Mc Millan, Trevor Howell and Kenny Jalsa are outgoing from the Board.

The diligence, loyalty and painstaking support of these volunteers is greatly acknowledged.

Obituaries

The Board extends sincere condolences to the families of the nineteen (19) members who departed this lifeduring 2004.

Cynthia Legall Winston Skeete Lawrence Charles Josephine Jack Devon Phillip Evans Pollidore Alfred Weekes Lorraine Pollidore Modestus Eugene Rajindra Seepaul Alvin Charles Cleopatra George Kerralyn Pierre-Huggins Dennis Pierre Pearly Daniel Margaret Roberts Edwin Neil Carmen Monsegue Alfridge Gerard Tim Pow

May their souls rest in peace.

Family Indemnity Plan

Members continue to enjoy tremendous benefits through their participation in this plan. As at December 31,2004 seven hundred and seventy six (776) members were enrolled in the programme, an increase of 64 or 9% over the previous year. Twenty Five (25) members received benefits to the tune of \$345,000 during the year.

New Office Project

An application was made to the Town and Country Planning Division for permission to develop our property at #10 Victoria Avenue, Port of Spain.

Outline permission for the erection of a building for commercial offices was received on October 12, 2004. Our architect was commissioned to provide us with details of the type and size of building that would facilitate maximum use of the site.

THE BOARD OF DIRECTORS AT A GLANCE

2002-2005

Govind Maharaj Maria Rivas-Mc Millan Trevor Howell Kenny Jalsa

2003-2006

Terri Ann Brathwaite Carol Roberts Ian Lewis Sean Clarke

2004-2007

Emil de la Grenade Sheila Chaves Calvin Francis Dian Lopez

> The report reveals that a building consisting of three floors and providing maximum office area of 69,059m or 7,427 sq. ft. can be erected. The approximate construction budget is estimated at 9.42M.

> Financial as well as market feasibilities will be undertaken before a final decision is made.

Strategic Alliance

Two of the leading Credit Unions in the financial services sector have agreed to explore the possibility of working together in an attempt to better serve their membership and thereby ensure that service to members remain a top priority. In the face of a dynamic, competitive, rapidly changing environment and in recognition of a diverse membership working and living in far-flung areas, the Boards of Directors of both Canning's Employees Credit Union Co-operative Society Limited {CECU} and TECU Credit Union Co-operative Society Limited are pleased to advise that they are embarking on discussions with a view to forging an alliance which will create opportunities for improved accessibility to service by members of both CUs, continued growth and enhanced profitability.

While these discussions are in the preliminary stages there is the need for facilitation of shared Member Services at all branches of both Credit Unions CUs. Specifically, TECU members would be able to perform a number of transactions at Canning's CU offices on Victoria Avenue, Port of Spain, while Canning's members would be able to similarly transact business at TECU's offices at Marabella and Couva. The range of transactions could include inter alia: share purchases and withdrawals, processing and disbursement of share loans, loan payments, fixed deposit, travel and insurance related transactions.

Central to these discussions is the need for the alliance to remain member focussed, assurance of consistently high levels of service and satisfaction to members. Members will be apprised as events unfold as we strive to provide better and faster service to you, our members.

Policyowners' Advisory Council

At present, the Board is comprised of the Presidents of seven leading Credit Unions:

Mr. Emil de la Grenade **President** Mr. Donovan Palmer **Vice President** Mr. Trevor Boissierre Mr. Arthur Carlow Mr. Gary Cross Mr. Elroy Prescott Mrs. Catherine Charles

PAC (CECU) PAC (TCU) (RHAND) (TELEPHONE WORKERS) (ECU; CCULTT)

(MT, PLEASANT)

Purpose of the PAC

The PAC provides a vehicle for open discussion on any subject or issues that are affecting or has the potential to compromise the credit union relationship. Through the establishment of formalized meetings with agendas, an opportunity is provided to discuss, analyze, review and suggest appropriate actions that can positively impact the success of CUNA Caribbean and the Credit Union.

(UWI)

During the period, the Council considered the Joint Marketing initiatives for the support of the Credit Unions which would assist the movement generally, as well as the development of a youth programme, which would be processed during 2005. There were also discussions on the improvement of pensions as it relates to the credit union movement in preparation of the retirement of senior members.

There was also consideration for credit unions to concentrate on the research aspect of the financial institution as it relates to the credit union movement.

Acknowledgments

The Board records its appreciation of the continuing support of all committees and fellow directors. Their loyalty, volunteerism and sound counsel have made our tasks less burdensome.

Special recognition is paid to our sponsor companies, banking institutions, Trinidad & Tobago Unit Trust Corporation, Clico,

our insurance brokers Maibrol, The Co-operative Division, the Ministry of Finance, The Co-operative Credit Union League of Trinidad and Tobago and the Cuna Mutual Group and our Auditors, Price WaterhouseCoopers.

We invite this general meeting to join in the recognition of the continuing contribution of the Management and staff and hope that the team effort which has prevailed will be an inspiration to everyone as we aspire to greater heights.

Finally, we thank our valued members for their trust, loyalty and the confidence they have displayed in this Organization. Through your support, we have been able to surpass our financial goals in 2004.

Conclusion

CECU continues to play an important role in the social and economic life of its members. The adherence to international operating principles which are founded on the philosophy of co-operation and mutual self continue to be the pillars upon which the society is concentrating its efforts towards achieving human development, social equity and a higher standard of living for all its members.

We are confident that with your support, the successes recorded in 2004 will be surpassed in 2005 and beyond.

May God Bless you all.

1 de la l Emil de la Grenade PRESIDENT

RESOLUTIONS

2

- Be it resolved that in accordance with bye-law 25 Section (1), a dividend of 8% be paid on fully paid up shares at the end of the financial year ended 31st December 2004, and that such dividends be credited to member's shares.
- Be it resolved that the firm Price WaterhouseCoopers be appointed Auditors for the 2005 term.

Staff

a.

b.

a. Cynthia Goindoo Support Staff

> b. Rosemarie Inniss Clerk/Receptionist

> > c. Deion Raphael Support Staff

> > > C.

a. Lorraine Ragbir Marketing Officer

> **b. Tanya Rawlinson** Project Assistant

c. Theresa Mendez Confidential Secretary

a. Sharon Howard Loans officer

d.

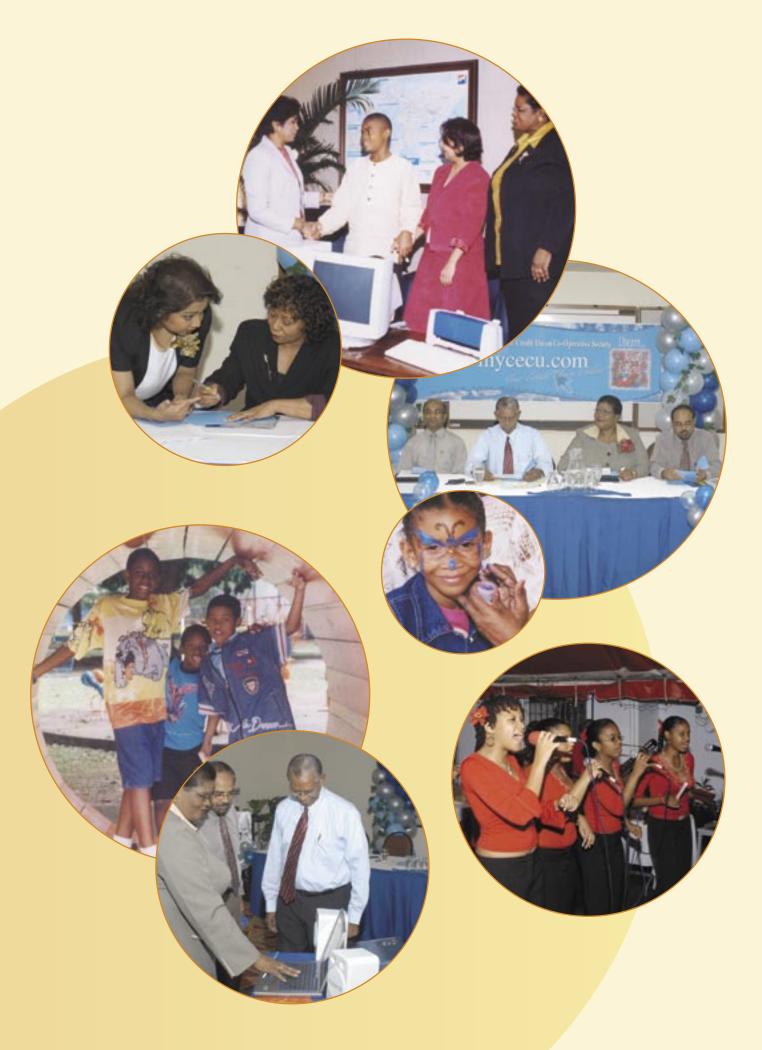
b. Sandra Johnson System Administrator

c. Paula Pierre Accounts Clerk

d. Linda Mentor Recoveries Officer

e. Deanne Simpson Office Manager

f. Deborah Byng Senior Loans Officer



Auditors' Report

To the members of

Canning's Employees' Credit Union Co-operative Society Limited

PriceWaterhouseCoopers 🛽

We have audited the balance sheet of Canning's Employees' Credit Union Co-operative Society Limited as at 31 December 2004 and the income and expenditure account and receipts and payments account for the year then ended as set out on pages 2 to 12. These financial statements are the responsibility of the Credit Union's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with International Standards on Auditing. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements present fairly, in all material respects, the financial position of the company as at 31 December 2004 and the results of its operations and its cash flows for the year then ended in accordance with International Financial Reporting Standards and the Co-operative Societies Act 1971.

ricewat whouse Coopers

Port of Spain Trinidad, West Indies I March 2005

Balance Sheet

	31 December			
	Notes	2004 (\$)	2003 (\$)	
	TNOLES	2004 (\$)	2003 (\$)	
Assets				
Cash and short term deposits	3	8,740,292	8,570,299	
nvestments - available-for-sale	4	11,280,315	7,944,389	
- held-to-maturity		14,947,343	11,530,623	
Loans				
net of allowance for loan losses	5(i)	57,505,924	53,7 <mark>18,455</mark>	
Accounts receivable and accrued interest		1,239,910	974,033	
Property and equipment	6	2,083,867	2,061,193	
Total Assets		95,797,651	84,798,992	
Liabilities And Members' Funds				
ixed Deposits	8	1,100,000	3,300,000	
Accounts payable and accrued expenses		469,059	412,092	
Due to National Insurance Board	7	717	3,543	
Total Liabilities		1,569,776	3,715,635	
		/		
1embers' shares		64,935,901	58,088,583	
1embers' deposits	9	6,063,550	4,739,535	
air value reserves		5,812,106	3,209,239	
Reserve fund	10	7,240,223	6,628,533	
Education fund		167,363	128,863	
Retained income		10,008,732	8,288,604	
Total Members' Fund		94,227,875	81,083,357	
Fotal Liabilities And Members' Funds		95,797,651	84,798,992	

The attached notes form an integral part of these financial statements.

On I March 2005, the Directors of Canning's Employees' Credit Union Co-operative Society Limited authorised these financial statements for issue.

filde almon

President

Engalet Rapelaul

Income and Expenditure Account

		Year Ended 31 December		
	Notes	2004 (\$)	2003 (\$)	
Income				
Loan interest		6,513,739	5,936,524	
Investment income		2,179,524	1,401,163	
Realised gains on disposal of investments		528,650	92,822	
Mortgage management fees		520,050	41,559	
Rent		80,417	73,500	
Sundry revenue		148,480	87,413	
		9,450,810	7,632,981	
Expenditure				
Annual general meeting		152,420	142,931	
Audit fee		27,514	27,514	
Bad debt provision		177,223	240,000	
Bank charges and interest		33,276	16,474	
Computer services		67,384	4,680	
CUNA insurance premium		578,897	554,547	
Depreciation	6	52,355	46,607	
Directors' travel and subsistence	Ŭ	24,125	20,850	
Electricity		14,017	14,034	
Employees' retirement income security plan		43,916	42,935	
Fidelity bond		2,160	2,120	
Insurance		30,613	26,560	
Interest on members' fixed deposits		747,875	306,301	
League dues		33,062	33,062	
Legal and professional fees		24,978	3,479	
Marketing		128,157	72,700	
Miscellaneous		139		
Office expenses		139,705	131,233	
Repairs and maintenance		13,074	27,309	
Salaries, wages and national insurance		910,144	843,274	
Security		6,942	7,207	
Stationery, printing and postage		48,569	43,421	
Telephone		51,664	54,351	
Travelling and entertainment		4,457	4,347	
Meetings and seminars			84,788	
Loss on disposal of property and equipment		22,447		
		3,335,113	2,750,724	
Excess of Income Over Expenditure		6,115,697	4,882,257	

Statement of Changes in Members' Funds

Year Ended 31 December 2004

	Members' Shares (\$)	Members' Deposits (\$)	Fair Value Reserve (\$)	Reserve Fund (\$)	Education Fund (\$)	Retained Income (\$)	Total (\$)
Year Ended 31 December 2	004						
Balance at 31 December 2003	58,088,583	4,739,535	3,209,239	6,628,533	I 28,863	8,288,604	81,083,357
Appropriation				611,570	152,892	(764,462)	
Entrance fees				120	/		120
Staff training and social function expenses					(102,132)		(102,132)
Donations and scholarships				/	(11,025)		(11,025)
Marketing and advertising					(1,235)	/	(1,235)
Appreciation in market value of securities			2,750,567			-	2,750,567
Realised gain on investments			(147,700)				(147,700)
Maturities		(4,739,535)					(4,739,535)
New deposits		6,063,550					6,063,550
Excess of income over expenditure						6,115,697	6,115,697
Dividends						(3,631,107)	(3,631,107)
Receipts	13,061,622						13,061,622
Payments	(5,110,323)						(5,110,323)
Net transfers	(1,103,981)						(1,103,981)
Balance at 31 December 2004	64,935,901	6,063,550	5,812,106	7,240,223	167,363	10,008,732	94,227,875

Statement of Changes in Members' Funds -

Year Ended 31 December 2004

	Members' Shares (\$)	Members' Deposits (\$)	Fair Value Reserve (\$)	Reserve Fund (\$)	Education Fund (\$)	Retained Income (\$)	Total (\$)
Year Ended 31 December	2003						
Balance at 31 December 2002	52,173,917	3,122,629	1,695,013	6,140,209	128,023	7,687,489	70,947,280
Appropriation				488,226	122,057	(610,283)	
Entrance fees				98			98
Staff training and social function expenses					(83,355)		(83,355)
Donations and scholarships					(30,485)		(30,485)
Marketing and advertising					(7,377)		(7,377)
Appreciation in market value of securities			1,601,834				1,601,834
Realised gain on investment	ts		(87,608)				(87,608)
Maturities		(3,122,629)					(3,122,629)
New deposits		4,739,535					4,739,535
Excess of income over expenditure						4,882,257	4,882,257
Dividends			/			(3,742,789)	(3,742,789)
Receipts	11,540,743		-				11,540,743
Payments	(4,145,794)						(4,145,794)
Net transfers	(1,480,283)						(1,480,283)
Unclassified dividend written back						71,930	71,930
Balance at 31 December 2003	58,088,583	4,739,535	3,209,239	6,628,533	128,863	8,288,604	81,083,357

Receipts and Payments Account Year Ended 31 December 2004

Receipts	\$	Payments	\$
Shares	13,061,622	Shares	5,110,323
Loans		Loans	
- personal	9,976,723	- personal	16,081,839
- mortgage	776,782	- mortgage	1,590,881
Members' deposits	832,217	Members' deposits	266,956
NIB mortgage	225,757	NIB mortgage	243,746
CUNA insurance claims	235,330	CUNA Family Indemnity Plan	673,406
Proceeds from sales of investments	2,931,188	Salaries and staff expenses	955,811
Interest on loans	5,635,349	Interest on fixed deposits	3 8,500
Investment income	1,350,475	Purchase of investments	6,055,841
Other	10,230	Audit fee	2,514
Rent	72,785	Bank charges	6,798
Entrance fee	120	Computer expenses	46,205
Commission	140,750	Education fund expenses	I 3 ,367
Bad debt recovered	29,614	Miscellaneous expenses	45,213
Accounts and payroll receivables	98,515	Rates, taxes and utilities	65,818
		Cuna insurance premiums	578,897
		Cuna insurance claims	69,359
		Office expenses	141,773
		Repairs and maintenance	33,052
		Stationery, printing and postage	48,569
		League dues	33,062
		Fixed assets	97,476
		Advertising and marketing	128,873
		Professional and legal	24,978
		Annual general meeting	152,420
		Commissions and charges	15,266
		Accounts payable	74,164
		Security	6,942
		Fixed deposits encashed	2,200,000
		rived acposits creasited	2,200,000
Balance at 31 December 2003		Balance at 31 December 2004	
The Royal Bank of Trinidad		The Royal Bank of Trinidad	
and Tobago Limited		and Tobago Limited	
- current account	1,538,452	- current account	1,156,679
Payroll in transit	88,650	Payroll in transit	114,065
US Money Market Fund	1,773,542	US Money Market Fund	I ,877,070
UTC Second Unit Scheme	5,058,252	UTC Second Unit Scheme	5,505,973
Petty cash	53	Petty cash	570
	43,836,406		43,836,406

Notes To The Financial Statements 31 December 2004

Accounting Policies

The accounting policies of the Canning's Employees' Credit Union Co-operative Society Limited are based on International Financial Reporting Standards. The principal ones are:

a Basis of preparation

These financial statements are prepared under the historical cost convention as modified by the revaluation of investment securities in accordance with International Financial Reporting Standards.

The preparation of financial statements in conformity with International Financial Reporting Standards requires the use of estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of income and expenses during the reporting period. Although these estimates are based on management's best knowledge of current events and actions, actual results ultimately may differ from those estimates.

b Property and equipment

Property and equipment are recorded at cost and include improvements that significantly add to productive capacity or extend the useful life. Cost of maintenance and repairs are charged to expenses.

Upon retirement or disposal of assets, the cost and related depreciation are removed from the accounts and the gain or loss, if any, is reflected in the earnings for the year.

Depreciation has been provided so as to write the assets off over their estimated useful lives.

The rates used are:		
Office equipment	-	20% on the net book amount
Furniture and fixtures	-	10 - 20% on the net book amount
Computer hardware	-	25% on the net book amount
Leasehold premises	-	2% on the net book amount

d Investments

e

The company classifies its investments into the following categories: trading, held to maturity and availablefor-sale. The investments held by the Credit Union are for an indefinite period of time, which may be sold in response to needs for liquidity or changes in interest rates and are therefore classified as available-for-sale. Investments which are for a specified period and which the Credit Union has the ability and intention to hold to maturity are classified accordingly.

All purchases and sales of investments are recognized on the trade date, which is the date that the Credit Union commits to purchase or sell the asset. Cost of purchase includes transaction costs. Available-for-sale investments are subsequently carried at fair value. Unrealized gains and losses arising from changes in the fair value of available-for-sale investments are recognized directly to equity in the period in which they arise until the financial asset is disposed of at which time the cumulative gain or loss previously recognized in equity is included in the income statement. Held to maturity investments are carried at amortized cost.

Loans and interest on loans

Loans to members are stated at the gross amortized cost less any provision for impairment. An allowance for bad and doubtful loans is made by management based on objective evidence that the Credit Union would not be able to collect all amounts due. Interest income is accounted for on the accruals basis.

Notes To The Financial Statements continued

2 Reporting Currency

These financial statements are expressed in Trinidad and Tobago dollars.

3 Cash and Short Term Deposits

	2004 (\$)	2003 (\$)
Petty cash	570	53
The Royal Bank of Trinidad and Tobago Limited - current account	1,156,679	I,538,452
Royal Merchant Bank & Finance Company Limited - fixed deposits	200,000	200,000
Unit Trust Corporation - US Dollar Money Market Fund	1,877,070	1,773,542
Unit Trust Corporation - Second Scheme	5,505,973	5,058,252
	8,740,292	8,570,299

4 Investments

	2004 Cost (\$)	2003 Cost (\$)
Held to Maturity		
Guardian Life of the Caribbean	2,000,000	
Unit Trust Guaranteed Investment Certificate		2,000,000
Clico Executive Annuity	8,300,000	5,300,000
Angostura Fixed Rate Bond 2002-2012	4,647,343	4,230,623

14,947,343

11,530,623

	2004 Cost (\$)	2004 Market Value (\$)	2003 Market Value (\$)
Available for Sale			
Praetorian Property Mutual fund	600,000	600,000	576,000
Quoted shares	2,087,048	8,369,288	5,160,839
Scotiabank Global Growth Fund	123,528	123,551	105,026
Unit Trust Chaconia Income & Growth Fund	327,570	277,159	257,302
Royal Merchant Bank - S&P Index Deposit	2,000,000	1,910,317	1,845,222
, 			
		11,280,315	7,944,389

5i **Loans**

	2004 (\$)	2003 (\$)
Gross loans	59,094,200	55,115,572
Allowance for loan losses 5(ii)	(1,588,276)	(1,397,117)
	57,505,924	53,718,455

	Personal Loans (\$)	Mortgage Loans (\$)	Car Loan (\$)	Business Loan (\$)	Small 2004 Total (\$)	2003 Total (\$)
Non-delinquent Ioans	48,556,776	6,824,368	182,054		55,563,198	51,355,563
Delinquent loans	3,199,272	311,620		20,110	3,531,002	3,760,009
	51,756,048	7,135,988	182,054	20,110	59,094,200	55,115,572

Of the balance of delinquent loans \$3,228,860 (2003: \$3,096,962) represents accounts on which no collections have been received for the year.

Shares held by members whose loans are delinquent total \$1,792,297 (2003: \$2,062,217). The Credit Union also holds security in respect of the mortgage loans.

5ii Allowance for loan losses

	2004 (\$)	2003 (\$)
/ Balance brought forward	1,397,117	1,220,101
Increase in the provision	177,223	240,000
Loans written off	(20,972)	(105,843)
Amounts recovered on balances previously written off	34,908	45,979
Amounts paid to collectors		(3,120)
Balance carried forward	١,588,276	1,397,117

Notes To The Financial Statements continued

6 Property and Equipment

	Office Furniture (\$)	Furniture & Fixtures (\$)	Leasehold Premises (\$)	Computer Hardware (\$)	Total (\$)
Year ended 31 December 2004					
Opening net book amount	20,280	131,776	1,869,125	40,012	2,061,193
Additions	9,200	31,828		56,448	97,476
Disposals	(96)	(1,704)		(20,646)	(22,446)
Depreciation charge	(5,724)	(14,538)	(16,816)	(15,278)	(52,356)
Closing net book amount	23,660	147,362	1,852,309	60,536	2,083,867
Year ended 31 December 2003					
Opening net book amount	24,167	103,624	1,886,284	45,927	2,060,002
Additions	1,096	40,407		6,295	47,798
Depreciation charge	(4,983)	(12,255)	(17,159)	(12,210)	(46,607)
Closing net book amount	20,280	131,776	1,869,125	40,012	2,061,193

7 Due To National Insurance Board

The Credit Union has entered into an agreement with the National Insurance Board whereby the Credit Union grants mortgage loans to members on behalf of the Board. This agreement has since ceased. However, the existing loans are still being serviced by Canning's Employees' Credit Union Co-operative Society Limited. Transactions relating to the above mentioned agreement are as follows:-

	2004 (\$)	2003 (\$)
Balance due at 1 January Amounts received on mortgages disbursed	3,543 247,416	6,408 774,999
Funds paid over to National Insurance Board	250,959 (250,242)	781,407 (777,864)
Balance due at 31 December	717	3,543

8 Fixed Deposits

Maturing within I year	1,100,000	3,300,000
	I,I00,000	3,300,000

9 Members' Deposits

Period to Maturity

Within three months	1,167,512	1,646,997
Between three months and one year	4,896,038	3,092,538
	6.063.550	4.739.535

Interest rate varies between 4.5% to 10% per annum. All deposits are repayable on demand but early redemption penalties apply.

10 Reserve Fund

The Reserve Fund is set up in accordance with Rule No. 27 of Canning's Employees' Credit Union Co-operative Society Limited which requires that the Society set aside annually all entrance and other fees and fines and a sum not less than 10% of the amount of its net surplus to be used as a reserve against bad loans and other losses. However, the approval of the General Meeting and the Commissioner for Co-operative Development is required before any write-off is made.

By letter dated 31st October 1991 the Commissioner for Co-operative Development advised the Credit Union that the Reserve Fund is not specifically set up for bad debts write-off which is to be effected through the Income and Expenditure Account. Utilisation of any balance in this account must be subject to the approval of the Commissioner in accordance with Section 47 of the Co-operative Societies Act 1971.

|| Education

The Education Fund is set up in accordance with Rule 26 which provides that the balance of net surplus may be used at the discretion of the general meeting. The amount proposed by the Board is equal to 2.5% (2003 - 2.5%) of the net surplus.

12 Dividends Per Share

Dividends payable are not accounted for until they have been ratified at the Annual General Meeting. At a meeting of the Board of Directors on 27 January, 2005 a dividend in respect of 2004 of 8 cents per share (2003 actual dividend 7 cents per share) amounting to a total of \$4,757,098 (2003 actual \$3,631,107) is to be proposed. These financial statements do not reflect this dividend payable, which will be accounted for in total members fund as an appropriation of retained income in the year ending 31 December 2005.

13 Retirement Income Security Plan

The employees are now members of the Neal & Massy Company Limited Retirement Income Security Plan, which is a defined contributory scheme. The Credit Union's contributions are charged to expenses for the year.

4 Contingent Liabilities

- i) The Retrenchment and Severance Benefit Act 1985 prescribes procedures to be followed in the event of redundancy and to provide for severance pay to retrenched workers. The Credit Union has adopted the approach of pay-as-yougo in dealing with these obligations. Under this approach no provision is made unless employees are terminated.
- ii) As at 31 December 2004, there was \$136,263.70 (2003:\$1,077,385.48) in loans that were approved but not yet fully disbursed.

Projected Income and Expenditure Account

JANUARY - DECEMBER 2005

	Budget Forecast 2005	Budget Forecast 2004	Actual 2004	Actual 2003	Actual 2002
Income					
Loan Interest	7,500,000	6,800,000	6,513,739	5,936,524	5,367,151
Investment Income	2,400,000	l ,800,000	2,179,524	1,401,163	1,221,376
Mortgage Management Fees	-	-	-	41,559	64,543
Rent	80,000	75,000	80,417	73,500	77,025
Realized gains on					
disposal of investments	-	-	528,650	92,822	-
Sundry Revenue	175,000	150,000	148,480	87,413	120,507
	10,155,000	8,825,000	9,450,810	7,632,981	6,850,602
Expenditure					
Personnel Costs					
Salaries & Wages	790,000	750,000	766,817	715,496	662,077
Employer's Contribution to Pension	45,000	45,000	43,916	42,935	43,583
Employer's NIS Contribution	35,000	35,000	28,388	23,216	22,512
Employees' Fringe benefit	120,000	100,000	108,060	98,840	94,910
Employees' Expenses	10,000	20,000	6,879	5,722	17,130
	1,000,000	950,000	954,060	886,209	840,212
Administration Costs					
AGM & Other Functions	160,000	150,000	152,420	142,931	186,659
50th Anniversary	-	-	-	-	253,294
Meetings & Seminars	150,000	100,000	-	84,788	-
Cuna Insurance Premiums	600,000	600,000	578,897	554,547	470,421
Bank Charges & Interest	10,000	10,000	33,276	16,474	4,370
Bad Debt Provision	200,000	200,000	177,223	240,000	100,000
Interest on Members Deposits	800,000	535,000	747,875	306,301	187,151
Rates & Utilities	75,000	80,000	65,681	68,385	66,610
Audit Fees	30,000	30,000	27,514	27,514	25,789
Stationery & Printing	55,000	60,000	48,569	43,421	45,047
League Dues	33,062	33,062	33,062	33,062	33,062
Professional & Legal Fees	25,000	50,000	24,978	3,479	18,479
Miscellaneous Expenses	35,000	35,000	35,209	30,907	28,335
Marketing	150,000	150,000	128,157	72,700	22,803
Security	10,000	10,000	6,942	7,207	5,456
Board & Committee Meetings	30,000	25,000	24,125	20,850	20,650
Fidelity Bond	2,500	2,500	2,160	2,120	1,350
Computer Services	10,000	10,000	67,384	4,680	6,360
Loss on disposal of equip.	_	_	22,447	_	_
Office Expenses	150,000	I 60,000	139,705	131,233	3,827
Repairs & maintenance	30,000	75,000	13,074	27,309	9,736
Depreciation	50,000	70,000	52,355	46,607	50,200
	2,605,562	2,385,562	2,381,053	1,864,515	1,649,599
TOTAL EXPENSES	3,605,562	3,335,562	3,335,113	2,750,724	2,489,811
Excess of Income over expenditure	6,549,438	5,489,438	6,115,697	4,882,257	4,360,791
Appropriated as follows:					
Reserve Fund 10%	654,944	548,944	611,570	488,226	436,079
Education Fund - 2.5%	163,736	137,236	152,892	122,057	109,020
Retained Earnings	5,730,758	4,803,258	5,351,235	4,271,974	3,815,692
0	6,549,438	5,489,438	6,115,697	4,882,257	4,360,791

$\cap \uparrow | \restriction$

For The Financial Year Ended 31st December, 2004

At the 52nd AGM held on March 18th 2004, the following persons were elected to serve:

Messrs:

a. Calvin Francis	Chairman
b. John Scott	Secretary
c. Junior Dhoray	Member
d. Glen Piontkowski	Member
e. Rosemary Ayers	Member

Alternate:

Dian Lopez

High liquidity, low levels of interest rates and competition from other financial institutions characterized the environment in which we operated during the last fiscal year. The pace of lending, however, remained remarkably resilient with the Committee deliberating on over Five Thousand (5,000) loans. The months of July and November in particular, saw spiraling activities and loan volumes exceeding the budget by some Four Hundred Thousand Dollars and Six Hundred Thousand Dollars respectively.

An area of policy meriting attention is the apparent unawareness or non co-operation of members to submit all relevant documents in support of their application for loans. In this regard we remind members that this Committee is committed to the principle that it must not ever be seen to support those who either willfully or ignorantly disregard the policies of the Credit Union, no matter how good their past record or existing financial position with the Society might appear to be. The global best practices of corporate governance and of fiduciary due care require that we individually and collectively raise our standards of personal conduct and of business operations.

During the period under review, the Committee was forced to defer some One Hundred and Seven (107) loans for non-compliance issues or inadequate information. In this regard, we encourage all Members to consult their loan policy booklet on a regular basis for guidelines concerning loan applications or consult with the Loan Officers.

For the year 2004, your Society granted 5,163 loans amounting to Seventeen Million, Six Hundred and Sixty Six Thousand, Two Hundred and Twenty Dollars \$17,666,220,00. This represented an 8.28 % increase compared to the amount loaned in 2003.

A comparative table detailing amounts and purpose is detailed in Table 11.

The Committee notes the significant increase in requests for car purchases and debt consolidation. Whilst this is commendable, the committee wishes to recommend loans for investment purposes and therefore encourages members to seize the tax-deductible benefits of investing in their Credit Union.

The creation of wealth is one of the main pillars of the Co-operative Movement. We believe strongly in the empowering virtues of savings mobilization and to this end will always make loans available to our members for investment opportunities. The easy access to credit through credit cards and Hire purchase systems created a tide of uncontrollable debt among some members. We must constantly draw members' attention to the high financial costs associated with those areas of credit and advise that your Credit Union should be your first stop when shopping for credit.

Home Mortgage Loans

There was a 2.2% decrease in this area. The Credit Union, however, continued to approve loans in this category as the demands of our membership signal that this is an area to which great attention must be given. We are desirous of becoming more involved in helping our membership accomplish ownership of land and property. We continue to partner with TTMF and Home Mortgage Bank in making our members' dreams come true.

Delinguent Loans

The Credit Committee continues to exhibit great care in ensuring that the loans given are of a high quality and every effort is being made to keep delinquency to a minimum. The situation is monitored regularly and we take this opportunity to appeal to members to make a special effort to honour their commitment to repay loans as contracted. It is our unified efforts that will assure the continued growth of our organization.

We take this opportunity to express sincere gratitude to the other members of the Committee for their dedication and exemplary service displayed during the past year - Our heartfelt thanks are extended to the membership for bestowing their trust in us to serve. We appreciate the assistance of the Board and other Committees and the staff in facilitating us during ou tenure.

It was indeed a privilege to serve the Canning's Employees' Credit Union in these challenging times and we look forward to being of further service if given the opportunity.

Hoale Obra

CALVIN FRANCIS Chairman

TABLE 111

JOHN SCOTT Secretary

Table

1

Table I shows the attendance of the Committee members at meetings:

	Present	Excused	Absent
Calvin Francis	45		
John Scott	36	9	
Glen Piontkowski	41	4	/
Junior Dhoray	45		
Rosemary Ayres	45		
d bur			
es'			

Table 11

Shows the results of applications presented to the Committee

APPROVED	NOT APPROVED	TOTAL
5,163	17	5,180

NO. OF	LOANS	PURPOSE OF LOANS	LOANS VALUE OF LOANS		F LOANS VALUE OF LOANS (\$)
2003	2004		2004	2003	
1100	885	Domestic	833,403.77	917,414,31	
238	258	Holiday (Local & Abroad)	832,824.05	673,497.12	
501	508	Housing	4,262,597.44	4,356,773.34	
201	193	Investments	1,640,883.73	1,601,327.84	
37	24	Funerals	59,626.56	68,991.00	
102	117	Weddings & Christening	248,764.01	254,580.00	
27	19	Car Licences & Permits	I 3,650.00	20,544.00	
297	289	Car Repairs & Parts	599,406.07	602,275.50	
89	106	Purchasing of Cars	3,293,406.07	2,424,135.77	
882	837	Consolidating Debts	1,802,880.65	1,688,176.38	
159	138	Fire, Life & Car Ins.	417,404.77	362,240.93	
375	366	Medical Expenses	550,986.16	529,767.59	
532	537	Education Expenses	1,386,703.50	940,088.01	
51	91	Legal Expenses	156,894.25	110,329.00	
226	178	Household Furnishings	480,312.37	631,865.99	
527	501	Christmas Shopping	950,848.69	975,549.64	
03	08	Miscellaneous	20,900.00	3,000.00	
40	31	Carnival	38,795.00	44,005.00	
109	77	Rent	79,933.63	109,827.69	
5,496	5,163		17,670,220.72	16,314,389.11	

42 $\times U$ Canning's Employees' Credit Union

Report of The Supervisory Committee

The following members of CECU were elected at the 52nd AGM in 2004 and served on the Supervisory Committee for the 2004/2005 term

Mr. Roy Mahabirsingh chairperson (missing) Ms. Pearl Lopez (sectretary) Ms. Peggy La Guerre member (missing)

Roy Mahabirsingh served as chairperson of the committee throughout the 2004/2005 term with Pearl Lopez as secretary and Peggy La Guerre as the third member.

Members of the Supervisory Committee were invited to attend and participate in all the board meetings and special meetings of CECU. Our mandate was to ensure that the decisions of the board were conducted in accordance with the byelaws of CECU and that the resulting business affairs served to fulfill the objectives of the credit union and the membership as a whole.

The highlight of the monthly board meetings was the CEO's financial statements and operating reports which were presented to the Board members in great detail. This in turn allows for more informed deliberations and decisions of the board. We are pleased to report that the income, expenses, assets and liabilities of CECU as presented in the financial statements, continued to be effectively managed by the CEO and her team during 2004. The asset base and membership base continues to grow as more and more companies are brought into the CECU family and this will only serve to strengthen the credit union and increase the opportunity to provide additional services for the membership in the future.

Several members of the board and the general membership were called upon to serve on the various sub committees of the board during the year in review. The work of the sub committees are integral to the functioning of the board as the members of the sub committees are able to bring a greater level of professional expertise to the specific area of responsibility. The work of these groups allow for the development of greater initiatives which will redound to the benefit of the membership in the future. We commend these members for the role they play and their investment of time to ensure the success of the credit union. The work of the Investment committee deserves special mention as the investment portfolio plays an immensely important role in assisting the credit union to achieve very specific financial objectives. The consistently high annual dividend payout by CECU owes in no small measure to the performance of the investments as decided and managed by the investment committee. The professional and financial knowledge of the members of this committee is of tremendous value to CECU as every financial institution is now required to pay critical attention to the volume and quality of their investments.

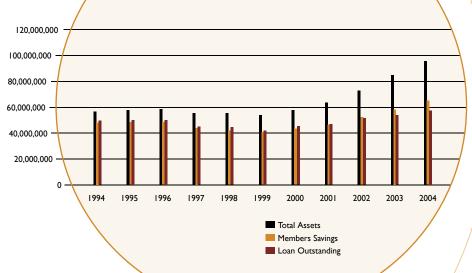
The Credit Committee members provided yeoman service to CECU for yet another year. These members must be highly commended for the dedication of their time every Monday afternoon to review and approve hundreds of loan applications every month. Loans are the core business of every credit union and CECU is fortunate to have the service of such experienced and willing people serving on the Credit Committee. The loan portfolio operates within very stringent lending guidelines but the credit committee is always dialoguing with members, counselling them in money matters and helping them find ways and means of managing their financial affairs.

It is our overall opinion that the business affairs of the credit union are effectively and efficiently managed by the CEO and her dedicated staff. The members of the Supervisory Committee are confident and assured that CECU is well positioned to face the challenges which will face the credit union movement in Trinidad and Tobago in the future.

ky Mahalie

Roy Mahabirsingh CHAIRPERSON

Ten Year Review



Year	No. of Members	Total Assets	Members Savings	Loan Outstanding	Reserve Fund	Total Income	Surplus (After Trans to Reserve)	Dividend Paid	%
1994	3141	56,713,951	48,057,105	49,616,534	2,848,139	5,119,226	3,057,871	2,617,349	5.5
1995	3233	57,777,552	48,476,984	50,052,445	3,213,508	5,250,619	3,077,790	2,824,402	6
1996	3304	58,577,960	48,341,029	50,023,371	3,557,939	5,418,442	2,919,604	2,810,659	6
1997	3277	55,155,812''	43,809,190	44,892,099	3,906,431	5,373,990	2,961,780	2,952,777	7
1998	3407	55,531,255	41,703,504	44,522,268	4,434,085	6,248,252	3,644,150	3,294,655	8
1999	3532	53,726,046	40,526,514	41,912,257	4,849,007	5,796,087	3,629,874	3,243,443	8
2000	3774	57,668,916	43,301,599	45,106,536	5,272,477	6,178,471	3,704,327	3,304,655	8
2001	3975	63,716,694	46,554,954	46,860,264	5,704,034	6,320,465	3,775,391	3,533,153	8
2002	4262	72,707,953	52,173,917	51,466,020	6,140,209	6,850,602	3,815,692	3,831,318	8
2003	4545	84,798,992	58,088,583	53,718,455	6,628,533	7,632,981	4,271,974	3,738,072	7
2004	4852	95,797,65 I	64,935,901	57,505,924	7,240,223	9,450,810	5,351,235	4,757,097	8*

Liaison Officers

MEMBER COMPANY	LIAISON OFFICER	CONTACT
Arvees Foodmaster	Devika Singh	645-6855
Athabasca (LB'S) Supermarket	Orlando Lopez	640-4208
Auto Spot Ltd.	Camille Faustin	628-7768
Automotive Components	Paul Gowandan	642-4236
BHP Billiton	Giselle Rampersad	625-0555
Budget Foods, Alyce Glenn	Samantha Sahadeo	633-5188
Carib	Shelton Dasiy	662-2231
Caribbean Bottlers, San Fernando	Mootilal Gobin	652-5322
Caribbean Bottlers, Tunapuna	Junior Dhoray	662-4416
Cascadia Hotel	Karen Bissessar	623-4208
Converge Creative	Nayna Jaen	652-8011
Caribbean Paper & Printed Products	Wendy Ann Pope	674-1884
CUNA Caribbean	Deanne Boucaud	627-7060
Food Giant	Wendell Mansano	674-9184
Hamel-Smith & Co.	Miguel Phinero	623-4237
Hilo, Broadway, Arima	Ingrid Nicholls	667-2920
Hilo, Chaguanas	Rhonda Birmingham	665-4109
Hilo, Crews Inn	Diana Bailey	634-4038
Hilo, El Dorado	Pearl Lopez	662-5741
Hilo, El Socorro	Esme Neptune	675-6619
Hilo, French Street	Angelis Burgin	628-7503
Hilo, Glencoe	Carol Prentice	633-0101
Hilo, Gulf City	Derek Cheddie	657-0721
Hilo, Head Office	Jennifer Williams	627-7482,86-88
Hilo, Marabella	Natasha Gopaul	658-0288
Hilo, Maraval	Lucy Constantine	622-6752
Hilo, Point A Pierre	Zorida Bakar	658-3577
Hilo, Point Fortin	Uriah Weekes	648-3174
Hilo, Ridgewood Arima	Eutrice Matthews	667-3947
Hilo, St. Anns	Denise Bruce	624-7580
Hilo, Starlite, Diego Martin	Jacqueline Pujadas	637-9769
Hilo, Westmoorings	Erica Cazoe	632-1085
IBIS Caribbean	Lisa Mc Shine	621-1402
Illuminat	Dedra Cox	625-1204
John Dickinson	Lorraine Thomas	632-3422
Kiss Baking Co. Ltd.	Debbie Lee Charles	665-5047
Laughlin & De Gannes	Margaret Ann Parris	625-1712
Marketing & Distribution	Jeanette Williams	645-7454
Mc Cann Erickson	Mary Fullerton	628-9109
Melville Shipping	Abzal Ali	625-4977
Micon Marketing	Theresa Victor	624-5996
National Carnival Commission	Henry Marcial	627-1350
Neal & Massy Holdings	Marsha Ali	625-3426
NEDCO	Avalon Millington	623-1671
Plantation Beach Villas	Sean Clarke	639-9377
Pro Technologies	Wendy Plentie	625-6945
Raytodd Chemicals	Anisa Ali- Anderson	645-3254
Rostant Advertising	Lyndon P.K. Williams	622-9556
Rotoplastics	Sheryl Viarruel	674-8265
Securicor	Annette Hospedales	624-5751
Sissons	Marcia Huggins	665-5721
TIDCO	Haniffa Cox	623-1932
Tracmac	Deborah Dhalai Luke	657-8622
Trinidad Tissues	Vera Maharaj	640-4725
TruValu	Cadalia Bridglal	640-4191
Waste Disposal	Alyson Forde	625-6746
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